



NATIONAL CERTIFICATE: WHOLESALE AND RETAIL OPERATIONS

NQF



2

SAQA



58206

TRAINING DAYS



23

DURATION



12 months

CREDITS



126

SETA



W&R

AVAILABLE DELIVERY METHODOLOGY

Online



This course is not available online.

Instructor Led



100% Trainer led methodology in order for learners to achieve applied competence

Blended



Variety of learning methodologies used for learners to achieve applied competence

PURPOSE

Wholesale and Retail Operations, addresses skills and competencies for enabling entry-level employment and positions. The qualifying learner will have access to opportunities for further development and training in the specialised areas of Wholesale and Retail Operations.

Qualification rules for completion:

- Fundamental component: All unit standards totaling 36 credits are compulsory.
- Core Component: All unit standards totaling 23 credits are compulsory.
- Elective Component: The Elective component makes provision for specialisation in Wholesale and Retail Operations with a minimum of 61 credits.

ENTRY CRITERIA

- Communication at NQF Level 1.
- Mathematical Literacy at NQF Level 1.

SKILLS OUTCOMES

- Operate in the wholesale and retail environment.
- Interact with customers.
- Operate in a wholesale environment.

MARKETING INFORMATION

Target Market: Sales | Stock Takers | Stores Controllers | Cashiers

Target Industries: Wholesale and Retail Stores | Franchisers | Small and Large Wholesalers | Distribution Centres

RESOURCE REQUIREMENTS

- Significant amount of stock to train
- Operational software
- Merchandise marking equipment
- Access to operational software

GENERAL INFORMATION

Credit Accumulation Transfer (CAT): CAT is applicable for this qualification.

FISA Requirements: Final Integrated Summative Assessment is not a requirement for the successful completion of this learnership.

Recognition of Prior Learning (RPL): RPL is available for this qualification.

For more information on how your organisation can benefit, contact Training Force:

☎ 011 974 6633

✉ info@trainingforce.co.za

🌐 www.trainingforce.co.za

WHOLESALE AND RETAIL

PHASE 1: Fundamental

Cluster 1 - Language Essentials and Occupational Learning Programs: Credit Accumulation Transfer is applicable to the unit standards below:

Outcome	SAQA ID	Name of Unit Standard	Credits
Fundamental	119460	Use language and communication in occupational learning programmes.	5
Fundamental	119463	Access and use information from texts.	5
Fundamental	119456	Write/Present for defined texts.	5
Fundamental	119454	Maintain and adapt oral/signing communication	5

Recommended training days for **Cluster 1** is 8 days.

Cluster 2 - Mathematic Essentials for Lifelong Learning: Credit Accumulation Transfer is applicable to the unit standards below:

Outcome	SAQA ID	Name of Unit Standard	Credits
Fundamental	7480	Demonstrate understanding of rational and irrational numbers and number systems.	3
Fundamental	9008	Identify, describe, compare, classify, explore shape and motion in 2-and 3-dimensional shapes in different contexts.	3
Fundamental	9007	Work with a range of patterns and functions and solve problems.	5
Fundamental	7469	Use mathematics to investigate and monitor the financial aspects of personal and community life.	2
Fundamental	9009	Apply basic knowledge of statistics and probability to influence the use of data and procedures in order to investigate life related problems.	3

Recommended training days for **Cluster 1** is 3 day.

PHASE 2: Core

Cluster 3 - Core Concepts for Excellence

Outcome	SAQA ID	Name of Unit Standard	Credits
Core	114895	Define the core concepts of the wholesale and retail environment.	10
Core	114903	Interact with customers.	8
Core	117877	Complete basic business calculations.	5

Recommended training days for **Cluster 3** is 4 day.

WHOLESALE AND RETAIL

PHASE 3: Elective

Cluster 4 - Navigating a secure path

Outcome	SAQA ID	Name of Unit Standard	Credits
Elective	114912	Maintain a safe and secure wholesale and retail environment.	10
Elective	114902	Operate a computer in a wholesale / retail outlet.	6

Recommended training days for **Cluster 4** is 3 days.

Cluster 5 - Balancing Inventory

Outcome	SAQA ID	Name of Unit Standard	Credits
Elective	114891	Count stock for a stock-take.	5
Elective	114896	Receive Stock.	12
Elective	117899	Pick stock in a distribution centre/warehouse.	12

Recommended training days for **Cluster 5** is 5 days.

Cluster 6 - Providing Customer Excellence

Outcome	SAQA ID	Name of Unit Standard	Credits
Elective	243680	Take orders from customers.	12
Elective	243712	Address customer queries in a wholesale environment.	10

Recommended training days for **Cluster 6** is 4 days.

On successful completion of this qualification the learner will achieve a total of 126 Credits.